

MC²Agents- *Our weekly mailer*



Our training style of “teach what is needed to be taught” rather than the boring - lawyer like - “lets tell you what we know to impress you” style has received overwhelming positive feedback.

We fully comprehend that whilst juggling work and family there is little time to attend some of these training sessions.

We have therefore embarked on yet another initiative - The **MC²Agent**, a weekly electronic mailer that will bring you contentious and current issues in a readable, easy to understand, sometimes tongue in the cheek chunk to your inbox.

You can save the **MC²Agent** for future reference or you can view them on www.mcvdberg.co.za under “**MCLawLibrary**” - **MC²Agent**.

We hope you enjoy them!
They are fun to read!

“If it is not your fault it shouldn't be your problem, but we will gladly make it ours”.

- The Team

Rate Us!

We have added a “**Rate Us**” page on www.mcvdberg.co.za. Just click on the smiley icons and tell us what u think. It is really fun. In addition to a few standard questions which we believe is pivotal in our service delivery, there is an opportunity to make comments and give your opinion directly to M.C. van der Berg.

Please take the time to rate us!

Your opinion is of great value to us!



Tiaan van der Berg

“Spread kindness and hope”.

- Tiaan

MC QuickGuide

M.C. van der Berg Incorporated has always been associated with the endeavour to train and inform people.

In 2011 we started with an initiative to inform purchasers and sellers about the transfer process once the deed of sale is signed.

We named this document the **MC QuickGuide**. It is a document that sets out the transfer process and all its pitfalls. We managed to educate our clients of the conveyancing process in an easy to read guide. We further succeeded in managing their expectations which resulted in excellent feedback on this initiative.

Please visit our website and read the entire **MC QuickGuide** under **MCTools** or get the correct information on your fingertips in the index by scrolling over **MC QuickGuide** in the sidebar.

MC SellersGuide

After the launch of the **MC QuickGuide** we soon learnt that there was an immense need for information amongst agents and clients respectively.

We interviewed many clients and soon found that although the **MC QuickGuide** has done a great deal to inform and educate clients it fell short in a certain regard as it only addresses the legal issues after the agreement has been signed.

We learned that there is a great need for information to specifically guide sellers before entering into an agreement.

From this need the **MC SellersGuide** was born. We compiled a guide that is to the point, understandable, relevant and addresses all the issues a seller should take note of before accepting any offer.

We offer a free consultation to any seller who makes use of our services to peruse and discuss the offer or deed of sale.

Please visit our website and read the entire **MC SellersGuide** under **MCTools** or get the correct information on your fingertips in the index by scrolling over **MC SellersGuide** in the sidebar.

“If you thought education is expensive you should try ignorance.”

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M.C. Monthly

Issue 1

M.C. van der Berg Incorporated - Your Property Attorneys

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The Newsletter with a difference

We are excited to inform you that we have changed and enhanced our website radically.

Apart from changing the look and feel to represent and reflect our unique character, we have made it interactive, informative, fun and added user friendly tools which you will find of particular use.

Visit www.mcvdberg.co.za and read the **Home Page** to see where we come from and what our values are.

What our wow factor is will be answered by reading the **Why Us? Meet The Team** will introduce you to our dedicated and enthusiastic team.

Take a look at the renewed professional **Services** we render. **Can We Assist?** is an opportunity for you to ask that burning question. **MCares** will give you a glimpse into our social responsibility program.

Contact Us is an user friendly page enabling you to contact us, get our contact details and get a map and directions to our offices.

Ever wondered what others have to say about us? Visit the **MClient's Feedback**. Need an Addendum, Annex-



Seated: Bennie, Sonja, Rich and Tiaan (M.C.) Standing: Annelé, Wimpie, Nicole.

www.mcvdberg.co.za

Our New Website “A site to be seen”

ure or clause? You might just find it on **MCTools**. You will find our latest **MC²Agent** (our informative weekly mailer) and **M.C. Monthly** (our newsletter) as well as the previous ones under **MCLawLibrary**. For more in depth knowledge

see our **MC SellersGuide** and **MC QuickGuide**. Make use of our user friendly **MCost Calculator** to get a quote on legal costs.

Please take the opportunity to **Rate Us**, as we appreciate any feedback.

We sincerely hope that you find our website just as unique as your overall experience with us.

- The Team

MCost Calculator

We have added two easy to use cost calculators to our website.

In the side bar of our website you will find the “MCost Calculator” icon. Click on it and choose either the “what is the cost to register a property in your name” - (Transfer cost calculator) or the “what is the cost to register the bond” - (Bond cost calculator).

Simply insert the purchase price or the bond amount and you will immediately have a quotation which you can print or email to your client.

The calculators have already been updated with the new deeds office levies which are applicable from 1 April 2012.

To top it all you can scroll over the icon next to “Definitions of the cost components” to give you and your clients a summarised explanation of the costs.

Enjoy them, it simply can't be easier!

The Purple Cow Project

From the outset we endeavoured to be a legal firm that is different and unique in every sense of the word.

Not only do we believe that our facilities, infrastructure and technology is unique, but we also strive to give our clients an unique experience. We firmly believe that “people matter”.

We acknowledge the fact that if it weren't for people - clients as well as employees - we would not exist. It recently came to our knowledge that our philosophy has gained popular support under the term “Ubuntu”.

Our approach is that we do not only transfer houses but assist people in moving their lives.

We realize that in most instances purchasers and sellers are not familiar with the transfer process. We take cognisance of the fact that relocating your life from one house to another is not merely a financial transaction but an emotional happening where memories are left behind and new dreams are dreamt.

Psychologists aver that relocation is one of the five biggest stressors you will experience in your life time.

Keeping this in our minds we came across an economic theory that embraces our approach of uniqueness - The Purple Cow Theory. It entails that if you drive through a meadow with herds of cattle (businesses) next to the road the uniqueness of one cow will definitely make you stop and pay attention!

The theorist is of opinion that if this one cow's uniqueness laid in her colour - for instance purple, it will catch your eye and you will stop. We endeavour to be that purple cow in your life.

We firmly believe that we are unique in every sense of the word. Or like they say in these parts of the world, “our blood is purple!”



The Purple Cow

M.C. Monthly

- Die Nuusbrief met 'n verskil

Met ingang 15 April 2012 sal ons elke maand 'n nuusbrief versprei.

Soos alles wat ons doen sal die nuusbrief heeltemal uniek en verfrissend wees. Die hoofdoel van die nuusbrief sal uiteraard wees om jou op hoogte te bring met ontwikkelinge op verskeie regsgebiede.

As dit egter jou verwagting is dat ons jou gaan verveel met slim Latynse aanhalings uit die Romeinse Reg, diktasies van Grotius, Johannes Voet en gedigte van Ovidius gaan jy diep, diep teleurgesteld wees.

Ons sal daarop fokus om die mees onlangse en mees interessantste regsaspekte en wysigings aan jou te bring in 'n formaat wat lekker lees - soos 'n koerant moet wees.

Die nuusbrief sal dus kort, eenvoudige, verstaanbare brokkies inligting bevat wat jy tussen die tweede en derde stukkie beskuit in die oggend kan verslind.

Soos enige goeie nuusbrief sal daar ook 'n grappie, 'n spotprent, 'n wysheid, 'n foto, iets oor ons personeel en 'n bydrae oor ons sosiale projek wees. Anders as ander nuusbriewe sal die M.C. Monthly drietalig wees ten einde insluitend van aard te wees.

Die lighartige tong in die kies styl van die M.C. Monthly sal iets wees om telkens na uit te sien.

Lees dit gerus!

Looney Laws

“As die regering tande aan wetgewing verleen, is dit gewoonlik nie verstandtandene”

Sonja du Toit

Tiaan (M.C.) van der Berg en Sonja du Toit se paaie het die eerste keer in 2000 gekruis toe Sonja 'n finale jaar LLB student en Tiaan 'n Senior Lektor aan die Universiteit van Pretoria was.

Nie alleenlik het Sonja beide haar BLC en LLB grade *cum laude* verwerf nie, maar het sy in haar finale jaar die toekenning vir die beste regstudent in haar jaargroep ontvang.

Na haar klerkskap by Van der Merwe Du Toit Prokureurs is sy toegelaat as Prokureur, Aktevervaardiger en Notaris. Twee jaar later op 1 April 2004 het sy by M.C. van der Berg Prokureurs aangesluit as Professionele Assistent.

Sonja het haar oor die jare onderskei as een van die mees bekwame Eiendomsregprokureurs en Aktevervaardigers in die bedryf. Haar kennis in dorpsstigting, deeltitelontwikkelings en aktevervaardiging in die algemeen is welbekend onder kliënte en kollegas.

In 2010 is Sonja aangestel as mede-direkteur by M.C. van der Berg Ingelyf. Op 1 April 2012, presies 8 jaar na haar aanvanklike aanstelling, word Sonja 'n aandeelhouer by die firma.

Deur dit alles heen het sy met Corné (ook 'n prokureur) getrou en twee pragtige kinders, Zander en Emma in die lewe gebring.

Sonja se jarelange toewyding en insette het 'n groot rol gespeel in die suksesverhaal van M.C. van der Berg Ingelyf. Ons is trots en dankbaar vir haar bydrae en wens haar alle sterkte toe met haar nuwe rol en posisie.



Sonja du Toit

Bennie Reynders

Sedert die stigting van M.C. van der Berg Ingelyf in 1999 spesialiseer die firma in Eiendomsreg en Aktevervaardiging.

Na aanleiding van soveel versoeke deur ons kliënte is die besluit deur die direkteure geneem om die dienste van die firma uit te brei.

Op 1 April 2012 sluit kollega, vriend van die firma, en welbekende sportman Bennie Reynders by ons aan as 'n Direkteur. Bennie was jare lank betrokke as vennoot en direkteur by Cilliers Reynders Ingelyf in Centurion waar hy gespesialiseer het in litigasie. Sy kennis in die gebiede van Huweliksreg, Insolvensiereg, Arbeidsreg, Kontraktereg en Kommersiële reg is 'n welkome en gepaste toevoeging tot die dienste by M.C. van der Berg Ingelyf.

Ons verwelkom Bennie Reynders in sy hoedanigheid as Direkteur by ons firma en wens hom alle sterkte toe met sy nuwe loopbaan.

MCares 4 Huis Remme-Los

Through Tiaan (M.C.) van der Berg's hobby of quad biking and his subsequent involvement in the yearly Quads-4-Quads (quad bikes for quadriplegics) adventure we met and befriended the lovely people of Huis-Remme-Los.

This house is a haven for people with spinal injuries that resulted in them being quadriplegics.

We have chosen to become involved with the residents of Huis-Remme-Los and to support them personally, financially and emotionally.

During February 2012 we held a braai at their house. Our friend and well known singer, Mathys Roets, held a private concert for them.

That evening we became aware that there was an urgent need to refurbish the bathrooms of Huis-Remme-Los.

Not only were the bathrooms grossly neglected, but it was also totally inaccessible for people with special needs.



Bennie Reynders

“We have an insanity plea that would have saved Cain”

- Mark Twain

We decided to do something about this problem. A fundraising event was held on the 17th of April 2012 at Rademeyers Restaurant and Mathys Roets graciously performed at this charity event for the purpose of raising funds for Huis-Remme-Los. We were the main sponsor of the event.

Visit us at www.mcvdberg.co.za and have a look at the pictures under “MCares”.



Tiaan van der Berg, Rich Redinger, Piet (Chairperson Huis-Remme-Los), Mathys Roets